



**Steve Tamburelli
President & CEO**

As one of the most respected names in the Napa Valley wine industry, Steve Tamburelli has earned a reputation for helping to write exciting new chapters in the stories of some of the valley's most iconic wineries. Since being named the president and CEO of Clos Du Val in 2014, Steve has guided a renaissance at the winery. Among the numerous changes instituted by Steve, none are more pivotal than the decision to begin making almost all of Clos Du Val's wines exclusively using estate-grown grapes beginning with the 2014 vintage. To achieve this, Steve made the bold, quality-driven decision to eliminate numerous wines, and to cut overall Cabernet Sauvignon production almost in half. "Our greatest strengths have always been our focus on Cabernet Sauvignon, and our 350 acres of estate vineyards," says Steve. "We believe that a rededication to these strengths, combined with a thoughtful evolution in our wine style, will chart the right course for our next four decades."

A Napa Valley native, Steve Tamburelli has spent his entire life working in and around the wine industry, developing a passion for wine and a comprehensive knowledge of sales and marketing. As a high school student, Steve began working for his family's wine distribution business, a practice he continued throughout university. After earning a master's in business administration from the University of Santa Clara, Steve joined the family business fulltime. Quickly making himself indispensable, within three years Steve assumed the position of general manager. In 1991, he purchased the business from his family, and over the next eight years, he increased sales by 50 percent.

After many prosperous years as a distributor, Steve found himself drawn to the winery side of the industry. In 1998, he sold his business and took a position as the COO for Stag's Leap Wine Cellars. There, he augmented his knowledge, learning the intricacies of winery and vineyard operations, while helping to usher in a period of revitalization. In 2002, Steve joined Chappellet as director of finance, sales and marketing. During his 11 years at Chappellet, the last six as general manager, Steve helped to elevate the reputation of the venerable winery into its current status as one of Napa Valley's greatest family-owned wineries.

"Because I grew up in the Napa Valley, I know what a privilege it is to work for wineries like Clos Du Val, Chappellet and Stag's Leap Wine Cellars," says Steve. "They are legends. Not only did they reshape the world wine map, they influenced generations of vintners, winemakers and wine lovers. I can't think of any better way to honor this legacy than to work to ensure that Clos Du Val's future is as dynamic and meaningful as its roots."